



## EXECUTIVE TRANSITION SERVICES

*Expertly guided support for individual professionals in career transition*

Through our work with hundreds of organizations in our executive search practice, *Leading Principals* has honed a proven strategy for partnering with our clients to provide a premium individual outplacement solution for mid- and senior-level professionals identified for transition from the organization. We approach each relationship professionally and provide thoughtful encouragement to individuals as they optimize their search. Our protocol is immediate, focused and effective and provides an expertly guided plan to enhance search tools, engage personal networks, and secure connections with decision makers at target companies. Through a strong partnership and deliberate process, we empower professionals to move forward in their careers with decisive action and with a positive outlook on their transition.

### **STEP ONE: PLAN**

- Conduct initial consultation with personal Transition Coach
- Outline engagement approach and objectives
- Detail previous experience, career goals and target opportunities
- Finalize plan of engagement and commitment agreement

### **STEP TWO: BUILD**

- Design optimized resume and professional social media profile
- Model network-based transition strategy and approach
- Outline professional social media strategy
- Review marketing tools and networking pitch
- Set goals and objectives for networking launch

### **STEP THREE: EXPAND**

- Assess opportunity to redirect and cultivate new network channels
- Access the *Leading Principals* network to broaden potential opportunities
- Discuss the network meeting approach, presentation and objectives
- Determine appropriate goals, deadlines and deliverables

### **STEP FOUR: EXECUTE**

- Review results and refine approach and execution
- Develop future strategy for pursuit of viable target opportunities
- Review negotiation approaches and onboarding intentions
- Discuss recommendations, observations and comprehensive assessment
- Review opportunities for ongoing counsel and coaching

*Includes: four meetings with Transition Coach | four weekly check-in calls | resume and profile refresh | numerous process and communication templates.*

### **Leading Principals**

1624 Market Street  
Suite 202  
Denver, CO 80202  
info@leadingprincipals.com  
www.leadingprincipals.com