



# LEADING PRINCIPALS

*Trusted partnerships, proven network-based approach, unparalleled results.*

## Leading Principals

*Leading Principals* are sought after individuals who are exceptional, proven leaders in their field with the acumen and experience necessary to translate past achievements into future success for our client organizations. Additionally, *Leading Principals* are individuals that have consistently demonstrated their role as a key component to the success of the organizations that they work with. To be a *Leading Principal*, we believe that a candidate must be verifiable as a talented leader and as a dedicated principal in all that they do.

## Our Firm

Our firm is founded on three principles which guide everything that we do – trusted partnerships with our clients, a proven network-based approach to search, and our unparalleled commitment to candidate success. We are a team of experienced professionals that bring a wealth of recruiting and candidate services experience to each client partnership. We deliver highly confidential and discrete services with a professional approach, and we have experience serving firms of all sizes across numerous industries, from small LLPs to Fortune and S&P 500 firms.

## Why Clients Choose Us

Our clients choose to partner with us to support their search and candidate services needs because we provide a level of service that is truly exceptional. Our discovery process ensures a thorough and accurate assessment of our clients' needs; our proven network-based approach to conducting search engagements enables us to provide our clients with highly qualified and fully verified candidates; and, we conduct every aspect of our business with our clients' best interests in mind. Additionally, our team is committed to the highest levels of internal collaboration, which ensures that our clients receive seamless service from our firm.

## Search Services

We are open to customizing search engagements based on the express needs of our clients.

Highlights of our proven process include:

- Absolute discovery of client expectations
- Thorough engagement planning and position specification design
- Strategic research and target candidate identification
- Consistent screening and candidate selection approach
- Confirmation of candidates through our extensive first- and second-degree networks
- Formal presentation of select *Leading Principals* to client
- Offer presentation and negotiation management

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